Crisis Management in International	HMAME	5.0	4
Mergers and Acquisitions			

The need to keep up with a changing environment often dominates the thinking about mergers and acquisitions. The early 1990s saw a wave of mergers in the automobile, brewery, pharmaceuticals, telecommunication, grocery retail sectors and many other industries in Europe and other parts of the world. Problems were encountered and will be accounted in the process of mergers and acquisitions for a number of reasons. This course combines analytic and process views to gauge the complexity of such strategic moves, gives the students an overview of the critical aspects that have an impact on M&As, encourages them to learn from past experience and provides them with a platform for finding solutions for crisis management in this field.

## Topics to be discussed include:

- Motives behind mergers and acquisitions
- Classification of mergers
- The history of mergers and acquisitions
- Pre-merger preparation
- The implementation phase
- Post-merger integration and management
- Due diligence
- Defence mechanisms
- Lessons to be learned

\*Prerequisites: Sufficient knowledge of English and good basis in general management theory required

Examination: Written exam or presentation and written assignment